

# **Roll Out Programmes**

Over the years we have partnered with companies and managed learning service providers wanting to roll out workshops to teams not only over one country, but also to teams over various countries too.

We don't charge any extra for managing these larger programmes – in fact, we love them as we get to be part of a big positive change across organisations.

When everyone in an organisation is using the same "ninja mindset" we talk about in our workshops, it's a magical thing! Suddenly everyone is more agile, resilient, achieving more and stressing less.

# We make it easy

#### Booking & Logistics

As part of any workshop booking with us, you are looked after by our **Head of Client Experience and your own Logistics Ninja**, who ensure that your Training Coordinator(s) are guided through our simple online confirmation and logistics call process and that your **Workshop Participants have everything that they need** before, during and after their sessions.

# Scheduling

We'll work together to schedule workshop dates in the various locations as quickly and effectively as possible.

For Workshop Participants who are attending more than one workshop, we understand the **peaks** and troughs of attention cycles so will offer guidance on the optimum order of play.

And for larger roll-out programmes, if you'd like us to, we'll work with your Learning & Development experts to help schedule which workshops or groups should go in which order.

#### Travel

Where **international travel** is required for our Productivity Ninjas, we give you the option of booking this yourself (as you may have an in-house travel agency), or we'll co-ordinate the whole thing ourselves. It's up to you! Either way, our Productivity Ninjas aren't divas and are happy to fly economy class and stay in reasonably priced hotels, so you'll never be hit with a huge travel bill!

### Invoicing

On the subject of bills, we invoice after every workshop (using your PO numbers if that's how you roll), but we can be flexible and invoice up-front or in bulk, if that's what you prefer.

For larger roll-out programmes, we also offer additional "Onboarding calls" so that we can get to know your representatives in each region or country, and understand how they might prefer things to be done.



# We report

We report on the feedback given anonymously by your Workshop Participants – golden nuggets of insight into how your people are feeling about the Workshop and work in general.

For larger roll-out programmes, we compile all the results from a series of dates or locations and feed them back as one report, so it's easier for you to see the results across the board. We are also happy to take part in any Review meetings where we track progress and iron out any creases together.

### We listen

#### Your uniqueness

Did you know you are allocated your very own **Productivity Ninja Relationship Manager?** Yes, really. They will get to know your business and **help the workshops really speak to your people**.

They'll want get to know you and appreciate the uniqueness of your company – the culture, the roles, the values or key behaviours you're championing, the challenges you may be facing and even the language you use.

For cross-border roll outs, this becomes even more critical, because we want every Workshop Participant to have the same experience, but this needs to be done sensitively and by **understanding the nuances that might exist in the different regions**.

#### Language

Speaking of **language**, we also deliver our workshops and workshop resources in a range of different European languages (currently Dutch, English, French and German) and can deploy Productivity Ninjas anywhere in the world from the UK, Europe, Canada, the US and Australia.

#### Let's do this!

#### Selling the idea internally

So you've got a programme of workshops all mapped out, your CEO is on-board, your Regional Directors are excited, but you've opted for a "sign-up" model rather than a "mandatory" training programme and are worried about selling the workshops internally to staff.

Despite the awesomeness of our workshops (and the fun and appealing workshop titles!), it's not always easy to convince staff to give up their precious time for yet another training session.

The good news is, apart from not being your average bland training sessions, we also have fantastic digital session overviews and "The Ninjas are coming" posters to help you publicise, create awareness and excitement for the programme internally. We are also happy to help your company leaders get the most out of the programme by making sure they are sending the right messages and signals to your people, so that they are motivated, not obligated.

# Give us a ring today to get the ball rolling!